

## Encompass Investor Connect

### FOR LENDERS

Start saving an average of **\$48.85** per loan. Automate loan delivery from Encompass® directly to your investors to save time on loan delivery and manual tasks while improving loan quality and reducing conditions.

#### Automate your loan delivery today – at no cost

Encompass Investor Connect™ is a feature within Encompass by Ellie Mae that allows lenders to deliver pre-validated data and documents from the Encompass loan pipeline to the investor’s system of record – without logging into another portal. Using this system-to-system process, lenders have saved an average 39 minutes on each loan by eliminating manual entry, centralizing tasks in one place, packaging data and docs and delivering from within Encompass.

#### Work faster and ensure accuracy with pre-validated data

We’ve built integrations directly with your favorite investors so you no longer have to manually export, save and import information from one system to another. Encompass Investor Connect takes care of the up-front work to understand what data fields and documents your investor requires to purchase a loan and packages that information from Encompass to allow one-click delivery. Lenders are also able to manage conditions and communications with their investors in Encompass when this feature is enabled by investors.

#### Improve first-pass rates and purchase times

Most of our participating investors prefer Encompass Investor Connect over any other delivery process for Encompass users. It’s a win-win because investors know that the Encompass data is packaged for their requirements and many lenders experience faster loan delivery, higher first-pass rates, and faster purchases.

At no cost to lenders, it’s a “no-brainer” benefit to help you deliver easily and more securely. First Community Mortgage saw their first-pass rate improved from 58 percent to 73 percent using Encompass Investor Connect and Waterstone Mortgage saw a four day improvement in loan delivery to purchase, with no other changes to the process.



#### Benefits

- Faster, more accurate loan delivery
- Reduced operational costs
- Improved quality and purchase times
- Eliminate multiple logins
- Deliver individual or batches of loans

Contact your Ellie Mae Inside Account Manager to learn more or call 888.955.9100.

#### PARTICIPATING INVESTORS





### Get loans purchased faster, with confidence

Still delivering loans the traditional way? Let Encompass Investor Connect help you automate the process so you can save time and improve efficiency and purchase times.

### Easy, one time set-up by Encompass Admin

To start delivering loans via Encompass Investor Connect, your Encompass admin just needs to set-up access within Encompass. For easy set-up instructions, visit [ellie.me/eichelp](http://ellie.me/eichelp).

