The tech advancements with staying power

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National Mortgage News

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Tim Anderson, Evolve Mortgage Services

Tim is executive vice president, director of eMortgage strategy with the Frisco, Texas-based provider of outsourced origination, post-closing services; and forensic compliance reviews. Evolve also supports a complete Digital Mortgage platform, (eSign, eNotary, eClosing, eVaulting) as well as one of the industry first fully e-enabled SMARTDocument® library to conduct full legally compliant, paperless eMortgages.

Jeff Bode, Mid America Mortgage

Jeff is president and owner of the Addison, Texas-based multistate, full-service mortgage lender offering retail, wholesale and correspondent channels. The company’s Click n’ Close approval and closing process promises to get home buyers from application to close within two weeks.

Sean Cahan, Cornerstone First Mortgage

Sean is president of the San Diego-based privately owned bank, which he has grown from a single local lender to a nationwide company with 22 branches, licensed in 42 states. Sean manages the operations side of the company while managing his own portfolio of clients.

Heidi Patalano, National Mortgage News

Heidi Patalano is the editor-in-chief of *National Mortgage News*. Heidi was formerly an editor at real estate trade publication *The Real Deal* and at hyperlocal New York news site *DNAinfo.*

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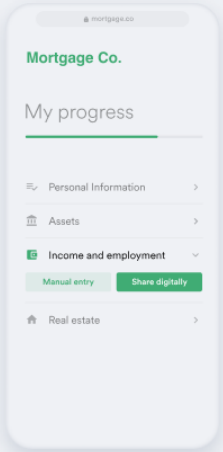
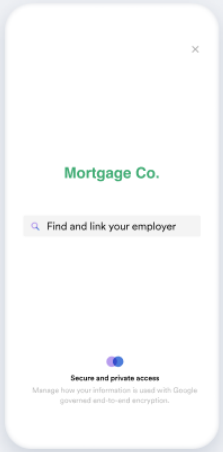
The gateway for employment data

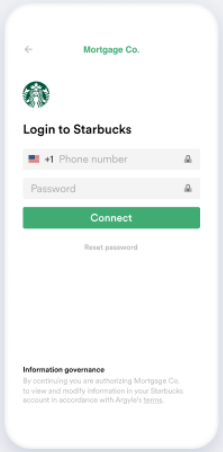
Faster, more cost-effective income and employment verifications to transform the borrower experience.

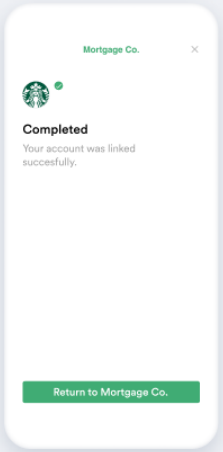
Argyle Link

With Argyle, users share income and employment data in four easy steps.









Application

Argyle is seamlessly embedded within the existing experience already offered to your users.

Argyle Link module

Argyle Link presents the user with the ability to identify and select their employers.

Encrypted login

Users access their employment platform as they normally would.

Secure data transfer

Employment data is successfully connected and work history is consistently transmitted.

Borrower Experience

Without Argyle

Initial Verification

1. Log into point of sale (POS) app
2. When prompted for income detail, exit application to navigate to employer or payroll platform
3. Log into payroll or employment platform
4. Search payroll or employment platform for relevant detail. Follow up with HR or employee FAQ to find documents within the platform if needed
5. Once located, download W2 and recent pay stubs
6. Exit payroll platform and navigate back to point of sale app. If automatically logged out, log back in
7. Upload W2 and pay stubs to POS and enter relevant data in the appropriate fields

Re-verification

8. Answer follow-up questions from loan officer (LO) about unclear or missing data
9. Answer LO queries for employer contact information, or in some cases, connect LO directly to your supervisor or employer
10. As the close date approaches, log back into payroll or employment platform to find, download, and re-submit most updated pay stub *(a repeat of step 5)*

With Argyle

1. Log into point of sale (POS) app
2. Log into payroll or employment platform **right within the same application**
3. Data and documents continuously synced without borrower intervention

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The time and money-saving technologies that are closing loans quicker